



Add value.
Inspire trust.

Complete solutions for car dealerships

Simplify logistics and
optimise processes in your
car distribution business.

Your challenges

The landscape of the car distribution business has changed significantly. New online marketplaces enable buyers and sellers to bypass conventional car dealerships. This makes it more difficult for dealerships to remain competitive and profitable. In addition to dealing with rising online competition, car dealerships must find ways to manage complex administrative and logistical issues.

What issues do car dealerships face?

The buying and selling of vehicles entails considerable administrative paperwork such as registration documents, import/export permits and licenses. Used vehicle dealerships face the additional challenge of managing the condition and value of used stock. Maintaining optimal inventory levels and managing vehicle turnaround times also influence efficiency and profitability.

How can you improve your business?

Implementing quality and process optimisation will help to streamline administrative activities, increase work efficiency and allow you to focus on your core business. Intelligent reconditioning of used, returned and remarketed vehicles increases their value. Customised training programmes can improve the performance of your workforce. All of these services can boost the reputation and bottom line of your business.

How can we help you?

TÜV SÜD examines different aspects of your business and provides advice on how to optimise your operations. Depending on your business objectives, we provide customised solutions that address each stage of the value chain. From value assessment, vehicle reconditioning and training to mystery shopping services that ensure consistent service standards.



Your business benefits

- **Save time and money** – by optimising your operations to maximise profitability and efficiency.
- **Benefit from complete solutions** – across the entire vehicle value chain, which eases the complexity of managing multiple providers.
- **Maintain a competitive edge** – with process optimisation and cost saving, allowing you to achieve a sustainable competitive advantage.
- **Take advantage of reliable expertise** – by outsourcing non-core activities to a trustworthy partner so that you can focus on your daily business.

Our automotive solutions for car dealerships

Count on TÜV SÜD to provide proven solutions at every stage of your car dealership value chain.

- **Used vehicle management**
Our experts can coordinate repairs, reconditioning and independent assessment to maximise your margins.
- **Damage assessments**
TÜV SÜD offers damage assessment reports that cover issues related to insurance settlement.
- **Value appraisals**
Our appraisals determine value for commercial purchase and remedial maintenance calculations.
- **Quality and process optimisation**
TÜV SÜD can implement solutions for process optimisation, including computer-based tools that automate processes for better efficiency.
- **Environmental efficiency**
We analyse critical points of your operations and provide suggestions for improvement. We can also certify you as an 'eco-conscious automobile specialist'.
- **Occupational safety**
Our experts can review accident prevention regulations and provide occupational safety services at your workplace.
- **Performance audits**
We conduct performance audits and mystery shopping services based on individual requirements.
- **Vehicle inspection**
We offer expert technical inspections as required by the authorities.
- **Training**
Our seminars fulfil the training needs of your owners, managers and sales managers. We also offer customised training programmes as well as occupational health and safety training.

Why choose TÜV SÜD?

TÜV SÜD has a long history in transportation and safety, with over 100 years of experience in providing solutions for safe mobility worldwide. Our pool of interdisciplinary experts leverages this experience and knowledge to provide you with complete solutions for your car dealership, ensuring your business is ready for future mobility needs. We are known as a neutral and independent third-party inspection service provider with a focus on providing value to stakeholders rather than shareholders. Our customer-focussed approach to quality and safety results in solutions that provide long-term value to your organisation. We also help you to minimise operational, occupational and safety risks to your operations.

Add value. Inspire trust.

TÜV SÜD is a trusted partner of choice for safety, security and sustainability solutions. It specialises in testing, certification, auditing and advisory services. Through more than 24,000 employees across over 1,000 locations, it adds value to its customers, inspiring trust in a physical and digital world.

Related services

TÜV SÜD provides the following related services:

- ISO 9001 – Quality management system certification
- OHSAS 18001 – Occupational health and safety management system certification
- Fleet management solutions
- Leasing company solutions